

**Winslow Township School District Evaluation
Committee Recommendation for Comprehensive
Professional Support Services
to Assist with the Implementation of a
Drone Program**

1. List of Proposers:

Educational Stem Solutions, LLC.

2. Costs of Proposals:

Educational Stem Solutions, LLC.

\$ 43,830.00

3. Criteria:

The following was the criteria used by the committee in evaluating the proposals:

<p>The Criteria Used In Evaluating Proposals</p> <p><i>The points awarded range from 1 to 5, with 5 being the highest score and 1 being the lowest</i></p>	<p>Weighting Factor</p>	<p>Points</p>
<p>1. Program Price: What is the price of the program proposed and its impact upon the district’s operating budgets? Are the charges detailed in the proposal form realistic?. Relative Costs - how do the costs compare to similarly scored programs?</p>	<p>23%</p>	<p>1 to 5</p>
<p>2. Vendor’s financial viability, strength, capability and record of performance: Considers the vendor’s capability and experience as measured by financial statements, performance record, litigation, years in the industry, number of public school districts served and references. Does the vendor have sufficient financial resources to meet its obligations?</p>	<p>15%</p>	<p>1 to 5</p>
<p>3. Personnel to be assigned: Considers the references; proposal resumes, face to face interviews and any other method to discover the capabilities and skill level of the on-site team. At a minimum the proposed candidates must demonstrate the following:</p> <ul style="list-style-type: none"> • NJDOE background check and fingerprinting (Letter from the NJDOE must be provided.) • Must have more than three years’ experience in on-site technology support in a k – 12 environment – required of 60% of assigned staff • Technical expertise in either Drone technology, curriculum development and federal aviation requirements and regulations or similar experience within a New Jersey School District. 	<p>21%</p>	<p>1 to 5</p>
<p>4. Contractor’s Proposed Program: Does the vendor’s proposal demonstrate a clear understanding of the scope of work and objectives? Is the vendor’s program, systems, training, and procedures thorough and comprehensive to meet the scope of work?</p>	<p>21%</p>	<p>1 to 5</p>
<p>5. Management’s Implementation Plan: How well does the proposed scheduling timeline meet the District’s needs? Does the vendor have available staff to meet the District’s needs as outlined in the RFP? Does the vendor have a record of reliability and on time and on budget implementation?</p>	<p>20%</p>	<p>1 to 5</p>

4. Recommendation of the Winslow Township School District Comprehensive Professional Management Services Comprehensive Professional Support Services to Assist with the Development of a Drone Program Evaluation Committee:

Upon review of the proposal submitted, and based upon the RFP evaluation criteria, the committee concludes that Advanced Computer Solutions Group's proposal is most advantageous for the Winslow Township School District. The following evaluation scores resulted as scored by the evaluation committee:

Educational Stem Solutions, LLC.	86.73%
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One to five points are awarded by each member to each company in each of five categories. Then the weighted factor for each category is applied to points awarded. The maximum unweighted points that can be awarded in each category are five.

1. Educational Stem Solutions, LLC: The evaluation Committee was impressed with Educations STEM Solutions Drone curriculum and references. The proposal provided meets all of the needs for the implementation of a Drone Program. Educational STEM Solutions provides ongoing training and support for the staff that will ensure a successful Drone curriculum implementation. The vendor received an overall score of 86.73%.

The following details each members score as well as the summary for each responder.

The following details each member's score as well as the summary for each company:

Criteria for Evaluating the Proposals	Weighting Factor	Available Points	Weighted Score	
			Educational Stem Solutions, LLC	
Committee Member: Dr. Dorothy Carcamo			Pts Awarded	Weighted Score
1. Program Price	23%	5	5	23
2. Financial Viability	15%	5	5	15
3. Personnel	21%	5	4	16.8
4. Proposed Program	21%	5	5	21
5. Mangement's Implementation Plan	20%	5	4	16
Totals:	100%			91.8
Committee Member: Mr. Darryl Scott				
1. Program Price	23%	5	4	18.4
2. Financial Viability	15%	5	3	9
3. Personnel	21%	5	5	21
4. Proposed Program	21%	5	5	21
5. Mangement's Implementation Plan	20%	5	4	16
Totals:	100%			85.4
Committee Member: Mr. Mike Aponte				
1. Program Price	23%	5	4	18.4
2. Financial Viability	15%	5	5	15
3. Personnel	21%	5	4	16.8
4. Proposed Program	21%	5	4	16.8
5. Mangement's Implementation Plan	20%	5	4	16
Totals:	100%			83
Summary				
1. Program Price	23%	15	13	19.93
2. Financial Viability	15%	15	13	13.00
3. Personnel	21%	15	13	18.20
4. Proposed Program	21%	15	14	19.60
5. Mangement's Implementation Plan	20%	15	12	16.00
Totals:	100%			86.73